



BEER Lab Compensation Schedule

Operational payment parameters for research participants

Document	PAY-12
Status	Draft for internal approval
Version	0.1
Effective date	Upon approval
Owner	BEER Lab Leadership
Review cycle	At least once per academic year
Applies to	BEER participant-pool studies and field compensation proposals

Behavioral & Experimental Economics Research Lab · Tecnológico de Monterrey

1. Purpose

Set the default compensation parameters for studies that recruit through the BEER participant pool and provide guidance for context-specific field compensation. These values are operational parameters and may be revised by the BEER Lab Leadership.

2. Proposed initial campus-pool parameters

Item	Proposed value	Rule
Expected hourly compensation	MXN 150/hour	Expected total compensation, including variable earnings, should meet or exceed this benchmark.
Guaranteed minimum for a completed scheduled session	MXN 75	Applies when the session is completed as instructed; longer sessions must also satisfy the hourly benchmark.
In-person show-up / turned-away payment	MXN 75	Paid when an on-time eligible participant cannot participate because of overbooking, cancellation, or project failure.
Synchronous-online technical-failure payment	MXN 50	Paid when the participant connects on time but the project cannot run the session.
Asynchronous online minimum	MXN 40	Short tasks must still provide a meaningful minimum; the expected hourly rate should normally remain at or above the benchmark.

3. Variable incentives

- Variable incentives may supplement the guarantee and are normally included when assessing the expected hourly benchmark.
- The expected-payment calculation should use the ex ante distribution implied by the design, not the best-case payment.
- Very high outlier prizes should not be used to make an otherwise low expected rate appear adequate.

4. Field and lab-in-the-field compensation

No single campus rate is imposed automatically. The PI must propose a context-specific rate considering time, transport, waiting, local norms, opportunity cost, and undue-influence risk. Compensation for measurement or research participation should be separated from treatment benefits or program transfers.

5. Payment timing

- Cash: normally immediately after the session or completed field activity.
- Electronic payment: normally within five working days.
- Any longer expected delay must be disclosed before participation and approved as part of the compensation plan.

6. Rounding

For cash management, projects may round individual payments to the nearest MXN 5 or MXN 10 if the rule is defined in advance and does not systematically reduce earnings.

7. Review rule

Lab Leadership reviews campus-pool parameters at least once each academic year and may update them in response to participant behavior, inflation, student opportunity costs, budget experience, and recruitment conditions.

8. Related documents

- SOP-04 Participant Compensation
- Participant No-Show Policy
- Governance Rules